



A Public Agency

Date: July 25, 2022

To: Board Members and Agency Staff,

From: John Mangini, Senior Finance Manager

RE: 2023 Garbage Rate Setting Process - Supporting Schedules

Summary

Each year since 2011, SBWMA staff has reported to the Member Agencies on the Garbage Rate Setting Process and Revenue Requirement (includes Collection Service (Recology), Shoreway Operations costs, and Member Agency fees) and has offered recommendations for the rate setting process. **The draft SBWMA Report for 2023 is due to be distributed on or before August 10th.**

We are providing the following documents to provide in depth information and guidance. **Please advise of changes or questions related to the attached information by August 4th.**

1) Residential and Commercial Revenue Projections (Attachment 1)

- a) Revenue Projection Summary (Gross and Net)
- b) Residential Revenue Projection Detail
- c) Commercial Revenue Projection Detail

SBWMA has reviewed the first five months of actual revenue for both residential and commercial accounts and has used this data to create an annualized projected revenue for the remainder of 2022 and for 2023.

The SBWMA highly recommends that each Member Agency review their Revenue Projection and advise the SBWMA of any edits by August 4th.

2) Estimated Member Agency Fees (Attachment 2)

- a) Summary of Estimated Member Agency Fees (page 1-2)

Please review this table and advise the SBWMA of Member Agency changes to the attached Summary of Estimated Agency Fees schedule for 2023. The final approved 2023 Agency fees should be conveyed directly to Recology by each Member Agency in early Fall 2022 for their billing and payment purposes.

3) Shoreway Tip Fee/Disposal Expense Projections (page 1-13) (Attachment 3)

- a) Shoreway Tip Fee/Disposal Expense Projections – Section A: compares the 2023 projection with the current year 2022 projection.
- b) Shoreway Tip Fee/Disposal Expense Projections – Section B: compares the current 2022 projection with the 2022 projection from September 2021 that was used in the 2022 Calculated Total Revenue Requirement and 2022 Calculated Collection Rate Adjustment.

- c) Shoreway Tip Fee/Disposal Expense Projections – Section C: compares the current 2022 projection with the 2021 actuals by material type (solid waste, organics, etc.) and source (residential, commercial, etc.)

The 2022 tonnage projection is based on May YTD actuals. The 2023 tonnage projection is based on trend review for the Total SBWMA and for each Member Agency. The projection includes comparisons of tonnage, Shoreway tip fees, and disposal expense by waste stream.

Attachment 1 - Residential and Commercial Revenue Projections

Attachment 2 - Estimated Member Agency Fees

Attachment 3 – Shoreway Tip Fee/Disposal Expense Projections

SBWMA
REVENUE PROJECTIONS - GROSS RESIDENTIAL & COMMERCIAL

Actual through 2022

May

estimate

	2022 GROSS			2023 GROSS		
	Residential	Commercial	TOTAL	Residential	Commercial	TOTAL
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Belmont	\$ 3,716,302	\$ 4,612,558	\$ 8,328,860	\$ 3,716,302	\$ 4,612,558	\$ 8,328,860
Burlingame	\$ 2,851,781	\$ 9,289,736	\$ 12,141,517	\$ 2,851,781	\$ 9,289,736	\$ 12,141,517
East Palo Alto	\$ 2,756,505	\$ 3,276,765	\$ 6,033,270	\$ 2,756,505	\$ 3,276,765	\$ 6,033,270
Foster City	\$ 2,316,603	\$ 4,467,918	\$ 6,784,520	\$ 2,316,603	\$ 4,467,918	\$ 6,784,520
Hillsborough	\$ 3,415,350	\$ 95,076	\$ 3,510,427	\$ 3,415,350	\$ 95,076	\$ 3,510,427
Menlo Park	\$ 4,659,828	\$ 9,702,047	\$ 14,361,875	\$ 4,659,828	\$ 9,702,047	\$ 14,361,875
N Fair Oaks	\$ 1,392,360	\$ 1,956,312	\$ 3,348,672	\$ 1,392,360	\$ 1,956,312	\$ 3,348,672
Redwood City	\$ 11,739,140	\$ 10,340,569	\$ 22,079,709	\$ 11,739,140	\$ 10,340,569	\$ 22,079,709
San Carlos	\$ 4,628,546	\$ 6,260,935	\$ 10,889,481	\$ 4,628,546	\$ 6,260,935	\$ 10,889,481
San Mateo	\$ 8,948,088	\$ 18,893,703	\$ 27,841,790	\$ 8,948,088	\$ 18,893,703	\$ 27,841,790
West Bay	\$ 1,623,444	\$ 284,796	\$ 1,908,240	\$ 1,623,444	\$ 284,796	\$ 1,908,240
San Mateo County	\$ 2,901,739	\$ 761,703	\$ 3,663,442	\$ 2,901,739	\$ 761,703	\$ 3,663,442
Total Revenues	\$ 50,949,686	\$ 69,942,117	\$ 120,891,803	\$ 50,949,686	\$ 69,942,117	\$ 120,891,803

2023 gross revenue is base revenue at 2022 rates, before any rate changes.

No assumptions are made for revenue changes due to economic activity, construction growth, cart migration, etc.

SBWMA Actual through 2022 **May**
REVENUE SUMMARY NET of Attachment Q Revenue

		Belmt	Burl	EPA	Foster	Hillsb	Menlo	N Fair Oaks	RWC	San Car	San Mat	West Bay	County	TOTAL
2023 NET														
Residential	\$	- \$ 3,704,267	\$ 2,834,456	\$ 2,744,635	\$ 2,312,183	\$ 3,376,795	\$ 4,608,111	\$ 1,377,746	\$ 11,699,882	\$ 4,608,087	\$ 8,893,033	\$ 1,604,219	\$ 2,886,441	\$50,649,856
Commercial	\$	- \$ 4,530,224	\$ 9,093,180	\$ 3,157,053	\$ 4,431,584	\$ 97,749	\$ 9,570,713	\$ 1,925,555	\$ 10,022,989	\$ 6,116,186	\$ 18,334,235	\$ 280,398	\$ 752,157	\$68,312,022
TOTAL	\$	- \$ 8,234,491	\$ 11,927,637	\$ 5,901,689	\$ 6,743,767	\$ 3,474,544	\$ 14,178,823	\$ 3,303,302	\$ 21,722,871	\$ 10,724,272	\$ 27,227,267	\$ 1,884,617	\$ 3,638,598	\$ 118,961,878
Incr %		#DIV/0!	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2022 NET														
Residential	\$	- \$ 3,704,267	\$ 2,834,456	\$ 2,744,635	\$ 2,312,183	\$ 3,376,795	\$ 4,608,111	\$ 1,377,746	\$ 11,699,882	\$ 4,608,087	\$ 8,893,033	\$ 1,604,219	\$ 2,886,441	\$50,649,856
Commercial	\$	- \$ 4,530,224	\$ 9,093,180	\$ 3,157,053	\$ 4,431,584	\$ 97,749	\$ 9,570,713	\$ 1,925,555	\$ 10,022,989	\$ 6,116,186	\$ 18,334,235	\$ 280,398	\$ 752,157	\$68,312,022
TOTAL	\$	- \$ 8,234,491	\$ 11,927,637	\$ 5,901,689	\$ 6,743,767	\$ 3,474,544	\$ 14,178,823	\$ 3,303,302	\$ 21,722,871	\$ 10,724,272	\$ 27,227,267	\$ 1,884,617	\$ 3,638,598	\$ 118,961,878
Incr %														

SBWMA AGENCY FEES

2023 'City' fees preliminary

SBWMA

updated July 2022 w agency feedback

Member Agency	2023 Estimated Revenue @ 2022 Rates			Residential Franchise Fees	Commercial Franchise Fees	Landfill Closure	Street Sweeping %	Allied Balancing Fee Acct Fee	Rate Stabilization	NPDES	Litter Control %
	Residential	Commercial	Total								
	<u>Gross</u>	<u>Gross</u>	<u>Gross</u>								
Atherton(net)	-	-	-								
Belmont (gross)	3,445,552	4,160,817	7,606,369	10.0%	10.0%		6.00%		1.00%	1.00%	2.00%
Burlingame (net)	2,769,281	8,477,556	11,246,838	8.0%	8.0%	5.00%			0.00%		
East Palo Alto (1) (net)	2,527,179	3,008,401	5,535,580	2.5%	15.5%						
Foster City (net)	2,204,348	4,156,736	6,361,084	5.0%	5.0%						
Hillsborough (net)	3,357,408	85,502	3,442,910	10.0%	10.0%						
Menlo Park (Gross)	4,170,574	7,827,324	11,997,897	5.8%	5.8%	7.20%					
N. Fair Oaks (net)	1,381,577	1,877,686	3,259,262	5.0%	5.0%						
Redwood City (Gross)	10,875,380	10,761,271	21,636,651	13.0%	13.0%						
San Carlos	4,130,887	5,551,620	9,682,507	10.0%	10.0%						2.00%
San Mateo (1)(net)	7,959,329	17,447,461	25,406,790	4.0%	4.0%						
West Bay Sanitary (net)	1,570,536	289,080	1,859,616	5.0%	5.0%				1.00%		
Cnty pckts, estimate (net)	2,876,308	764,221	3,640,528	5.0%	5.0%						
TOTAL	47,268,359	64,407,673	111,676,031								

SBWMA AGENCY FEES

2023 'City' fees preliminary

SBWMA

<u>Member Agency</u>	Res Veh Impact Fee	AB 939/ Admin in %	AB939/ Admin \$	Steam Clean City Containers	Street Sweeping \$	Recycling Program	City Managemen	Litter Control \$	Misc
Atherton(net)									
Belmont (gross)	2.50%	3.50%							
Burlingame (net)		1.00%		\$162,800	\$300,000		\$58,000		
East Palo Alto (1) (net)					\$0			\$150,000	
Foster City (net)					\$107,000				
Hillsborough (net)									
Menlo Park (Gross)							\$415,000		
N. Fair Oaks (net)									
Redwood City (Gross)		0.65%							
San Carlos				\$51,480	\$121,510		\$87,000		\$0
San Mateo (1)(net)			\$1,750,555		\$935,016				\$1,350,000
West Bay Sanitary (net)									
Cnty pckts, estimate (net)									
TOTAL									

SBWMA: Disposal Expense Variance

SBWMA Total										
A. 2023 vs. 2022	2023 Projection			2022 Projection			2023 Projection vs. 2022 Projection Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	Variance
Solid Waste										
Residential - SW	56,568	\$ 137	\$ 7,749,857	56,455	\$ 130	\$ 7,339,201	113	\$ 7	\$ 410,657	5.6%
Commercial - SW	101,215	\$ 137	\$ 13,866,486	101,215	\$ 130	\$ 13,157,979	0	\$ 7	\$ 708,507	5.4%
Agency - SW	10,666	\$ 137	\$ 1,461,308	10,666	\$ 130	\$ 1,386,642	0	\$ 7	\$ 74,665	5.4%
Solid Waste Total	168,450		\$ 23,077,651	168,337		\$ 21,883,822	113		\$ 1,193,828	5.5%
GW / Organics										
Residential	67,345	\$ 145	\$ 9,765,068	67,211	\$ 143	\$ 9,611,155	134	\$ 2	\$ 153,913	1.6%
Commercial (Organics)	4,955	\$ 145	\$ 718,433	4,955	\$ 143	\$ 708,523	0	\$ 2	\$ 9,909	1.4%
Commercial (Food)	14,862	\$ 145	\$ 2,154,927	14,862	\$ 144	\$ 2,140,066	0	\$ 1	\$ 14,862	0.7%
Agency Organics	4,642	\$ 145	\$ 673,083	4,642	\$ 143	\$ 663,800	0	\$ 2	\$ 9,284	1.4%
Total GW / Organics	91,804		\$ 13,311,511	91,669		\$ 13,123,543	134		\$ 187,968	1.4%
Agency Vehicles C&D	2,608	\$ 120	\$ 313,004	2,608	\$ 115	\$ 299,962	0	\$ 5	\$ 13,042	4.3%
TOTAL	262,862		\$ 36,702,166	262,615		\$ 35,307,328	247		\$ 1,394,838	4.0%
							0.1%		3.8%	

B. 2022 Revised vs. Current Projection	2022 Projection			2022 Initial Projection (6/2021)			2022 Projection vs. 2022 Initial Projection (6/2021) Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	56,455	\$ 130	\$ 7,339,201	60,158	\$ 129	\$ 7,760,385	(3,703)	\$ 1	(\$ 421,184)	-5.4%
Commercial - SW	101,215	\$ 130	\$ 13,157,979	89,897	\$ 129	\$ 11,596,693	11,318	\$ 1	\$ 1,561,286	13.5%
Agency - SW	10,666	\$ 130	\$ 1,386,642	10,666	\$ 129	\$ 1,375,975.89	0	\$ 1	\$ 10,666	0.8%
Solid Waste Total	168,337		\$ 21,883,822	160,721		\$ 20,733,054	7,616		\$ 1,150,769	5.6%
GW / Organics										
Residential	67,211	\$ 143	\$ 9,611,155	70,625	\$ 142	\$ 10,028,806	(3,415)	\$ 1	(\$ 417,651)	-4.2%
Commercial (Organics)	4,955	\$ 143	\$ 708,523	2,314	\$ 142	\$ 328,602	2,641	\$ 1	\$ 379,922	115.6%
Commercial (Food)	14,862	\$ 144	\$ 2,140,066	11,437	\$ 144	\$ 1,646,875	3,425	\$ -	\$ 493,191	29.9%
Agency Organics	4,642	\$ 143	\$ 663,800	4,642	\$ 142	\$ 659,158	0	\$ 1	\$ 4,642	0.7%
Total GW / Organics	91,669		\$ 13,123,543	89,018		\$ 12,663,440	2,651		\$ 460,103	3.6%
Agency Vehicles C&D	2,608	\$ 115	\$ 299,962	3,063	\$ 115	\$ 352,275	(455)	\$ -	(\$ 52,313)	-14.9%
	-	-	-	-	-	0			\$ 0	0.0%
TOTAL	262,615		\$ 35,307,328	252,803		\$ 33,748,769	9,812		\$ 1,558,559	4.6%
							3.9%		4.6%	

C. 2022 Current Projection vs. 2021	2022 Projection			2021 Actual			2022 Projection vs. 2021 Actual Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	56,455	\$ 130	\$ 7,339,201	60,843	\$ 127	\$ 7,698,991	(4,388)	\$ 3	(\$ 359,790)	-4.7%
Commercial - SW	101,215	\$ 130	\$ 13,157,979	93,954	\$ 127	\$ 11,888,819	7,261	\$ 3	\$ 1,269,161	10.7%
Agency - SW	10,666	\$ 130	\$ 1,386,642	11,673	\$ 127	\$ 1,477,023	(1,006)	\$ 3	(\$ 90,380)	-6.1%
Solid Waste Total	168,337		\$ 21,883,822	166,470		\$ 21,064,832	1,867		\$ 818,991	3.9%
GW / Organics										
Residential	67,211	\$ 143	\$ 9,611,155	72,144	\$ 138	\$ 9,973,513	(4,933)	\$ 5	(\$ 362,358)	-3.6%
Commercial (Organics)	4,955	\$ 143	\$ 708,523	3,228	\$ 138	\$ 446,213	1,727	\$ 5	\$ 262,310	58.8%
Commercial (Food)	14,862	\$ 144	\$ 2,140,066	12,013	\$ 141	\$ 1,693,786	2,849	\$ 3	\$ 446,279	26.3%
Agency Vehicles Organics	4,642	\$ 143	\$ 663,800	5,127	\$ 127	\$ 653,254	(485)	\$ 16	\$ 10,545	1.6%
Total GW / Organics	91,669		\$ 13,123,543	92,511		\$ 12,766,767	(842)		\$ 356,776	2.8%
Agency Vehicles C&D	2,608	\$ 115	\$ 299,962	-	\$ 115	\$ -	2,608	\$ -	\$ 299,962	0.0%
Agency Vehicles Organics	0	\$ 143	\$ -	330	\$ 138	\$ 45,610	(330)	\$ 5	(\$ 45,610)	-100.0%
									\$ 0	
TOTAL	262,615		\$ 35,307,328	259,641		\$ 33,877,208	2,973		\$ 1,430,120	4.2%

SBWMA: Disposal Expense Variance

Belmont

A. 2023 vs. 2022	2023 Projection			2022 Projection			2023 Projection vs. 2022 Projection Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	Variance
Solid Waste										
Residential - SW	2,961	\$ 137	\$ 405,664	2,955	\$ 130	\$ 384,169	6	\$ 7	\$21,496	5.6%
Commercial - SW	4,139	\$ 137	\$ 567,091	4,139	\$ 130	\$ 538,116	0	\$ 7	\$28,975	5.4%
Agency - SW	1,256	\$ 137	\$ 172,049	1,256	\$ 130	\$ 163,259	0	\$ 7	\$8,791	5.4%
Solid Waste Total	8,356		\$ 1,144,805	8,350		\$ 1,085,543	6		\$59,262	5.5%
GW / Organics										
Residential	4,067	\$ 145	\$ 589,659	4,058	\$ 143	\$ 580,365	8	\$ 2	\$9,294	1.6%
Commercial (Organics)	144	\$ 145	\$ 20,936	144	\$ 143	\$ 20,648	0	\$ 2	\$289	1.4%
Commercial (Food)	517	\$ 145	\$ 74,906	517	\$ 144	\$ 74,389	0	\$ 1	\$517	0.7%
Agency Organics	87	\$ 145	\$ 12,577	87	\$ 143	\$ 12,404	0	\$ 2	\$173	1.4%
Total GW / Organics	4,814		\$ 698,078	4,806		\$ 687,805	8		\$10,273	1.5%
Agency Vehicles C&D	265	\$ 120	\$ 31,821	265	\$ 115	\$ 30,495	0	\$ 5	\$1,326	4.3%
TOTAL	13,436		\$ 1,874,705	13,422		\$ 1,803,844	14		\$ 70,861	3.9%
							0.1%		3.8%	

B. 2022 Revised vs. Current Projection	2022 Projection			2022 Initial Projection (6/2021)			2022 Projection vs. 2022 Initial Projection (6/2021) Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	2,955	\$ 130	\$ 384,169	3,332	\$ 129	\$ 429,765	(376)	\$ 1	(\$45,597)	-10.6%
Commercial - SW	4,139	\$ 130	\$ 538,116	3,754	\$ 129	\$ 484,261	385	\$ 1	\$53,855	11.1%
Agency - SW	1,256	\$ 130	\$ 163,259	1,256	\$ 129	\$ 162,003	0	\$ 1	\$1,256	0.8%
Solid Waste Total	8,350		\$ 1,085,543	8,341		\$ 1,076,029	9		\$9,514	0.9%
GW / Organics										
Residential	4,058	\$ 143	\$ 580,365	4,332	\$ 142	\$ 615,104	(273)	\$ 1	(\$34,739)	-5.6%
Commercial (Organics)	144	\$ 143	\$ 20,648	111	\$ 142	\$ 15,738	34	\$ 1	\$4,910	31.2%
Commercial (Food)	517	\$ 144	\$ 74,389	411	\$ 144	\$ 59,228	105	\$ -	\$15,161	25.6%
Agency Organics	87	\$ 143	\$ 12,404	87	\$ 142	\$ 12,317	0	\$ 1	\$87	0.7%
Total GW / Organics	4,806		\$ 687,805	4,941		\$ 702,387	(134)		(\$14,581)	-2.1%
Agency Vehicles C&D	265	\$ 115	\$ 30,495	308	\$ 115	\$ 35,369	(42)	\$ -	(\$4,874)	-13.8%
						0			\$0	0.0%
TOTAL	13,422		\$ 1,803,844	13,589		\$ 1,813,785	(168)		(\$9,941)	-0.5%
							-1.2%		-0.5%	

C. 2022 Current Projection vs. 2021	2022 Projection			2021 Actual			2022 Projection vs. 2021 Actual Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	2,955	\$ 130	\$ 384,169	3,337	\$ 127	\$ 423,755	(382)	\$ 3	(\$39,586)	-9.3%
Commercial - SW	4,139	\$ 130	\$ 538,116	3,873	\$ 127	\$ 491,894	266	\$ 3	\$46,222	9.4%
Agency - SW	1,256	\$ 130	\$ 163,259	1,134	\$ 127	\$ 144,024	122	\$ 3	\$19,235	13.4%
Solid Waste Total	8,350		\$ 1,085,543	8,344		\$ 1,059,673	6		\$25,870	2.4%
GW / Organics										
Residential	4,058	\$ 143	\$ 580,365	4,330	\$ 139	\$ 601,856	(271)	\$ 4	(\$21,491)	-3.6%
Commercial (Organics)	144	\$ 143	\$ 20,648	144	\$ 139	\$ 19,984	1	\$ 4	\$664	3.3%
Commercial (Food)	517	\$ 144	\$ 74,389	433	\$ 141	\$ 61,070	83	\$ 3	\$13,319	21.8%
Agency Organics	87	\$ 143	\$ 12,404	113	\$ 139	\$ 15,730	(26)	\$ 4	(\$3,326)	-21.1%
Total GW / Organics	4,806		\$ 687,805	5,020		\$ 698,640	(214)		(\$10,834)	-1.6%
Agency Vehicles C&D	265	\$ 115	\$ 30,495		\$ 115	\$ -	265	\$ -	\$30,495	0.0%
Agency Vehicles Organics	0	143	\$ -	95	\$ 139	\$ 13,239	(95)	\$ 4	(\$13,239)	-100.0%
									\$0	0.0%
TOTAL	13,422		\$ 1,803,844	13,459		\$ 1,771,552	(37)		\$32,292	1.8%
							-0.3%		1.8%	

SBWMA: Disposal Expense Variance

Burlingame

A. 2023 vs. 2022	2023 Projection			2022 Projection			2023 Projection vs. 2022 Projection Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	Variance
Solid Waste										
Residential - SW	3,784	\$ 137	\$ 518,362	3,776	\$ 130	\$ 490,895	8	\$ 7	\$27,467	5.6%
Commercial - SW	12,627	\$ 137	\$ 1,729,961	12,627	\$ 130	\$ 1,641,569	0	\$ 7	\$88,392	5.4%
Agency - SW	1,315	\$ 137	\$ 180,134	1,315	\$ 130	\$ 170,930	0	\$ 7	\$9,204	5.4%
Solid Waste Total	17,726		\$ 2,428,457	17,718		\$ 2,303,394	8		\$125,064	5.4%
GW / Organics										
Residential	4,828	\$ 145	\$ 700,129	4,819	\$ 143	\$ 689,094	10	\$ 2	\$11,035	1.6%
Commercial (Organics)	1,425	\$ 145	\$ 206,593	1,425	\$ 143	\$ 203,743	0	\$ 2	\$2,850	1.4%
Commercial (Food)	976	\$ 145	\$ 141,475	976	\$ 144	\$ 140,499	0	\$ 1	\$976	0.7%
Agency Organics	1,190	\$ 145	\$ 172,512	1,190	\$ 143	\$ 170,132	0	\$ 2	\$2,379	1.4%
Total GW / Organics	8,419		\$ 1,220,709	8,409		\$ 1,203,469	10		\$17,240	1.4%
Agency Vehicles C&D	741	\$ 120	\$ 88,940	741	\$ 115	\$ 85,234	0	\$ 5	\$3,706	4.3%
			\$ -			0			\$0	0.0%
TOTAL	26,886		\$ 3,738,107	26,869		\$ 3,592,097	17		\$ 146,009	4.1%
							0.1%		3.9%	

B. 2022 Revised vs. Current Projection	2022 Projection			2022 Initial Projection (6/2021)			2022 Projection vs. 2022 Initial Projection (6/2021) Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	3,776	\$ 130	\$ 490,895	3,972	\$ 129	\$ 512,405	(196)	\$ 1	(\$21,510)	-4.2%
Commercial - SW	12,627	\$ 130	\$ 1,641,569	10,797	\$ 129	\$ 1,392,776	1,831	\$ 1	\$248,793	17.9%
Agency - SW	1,315	\$ 130	\$ 170,930	1,315	\$ 129	\$ 169,615	0	\$ 1	\$1,315	0.8%
Solid Waste Total	17,718	\$ 390	\$ 2,303,394	16,084		\$ 2,074,796	1,635		\$228,598	11.0%
GW / Organics										
Residential	4,819	\$ 143	\$ 689,094	5,204	\$ 142	\$ 738,946	(385)	\$ 1	(\$49,852)	-6.7%
Commercial (Organics)	1,425	\$ 143	\$ 203,743	417	\$ 142	\$ 59,279	1,007	\$ 1	\$144,464	243.7%
Commercial (Food)	976	\$ 144	\$ 140,499	755	\$ 144	\$ 108,690	221	\$ -	\$31,809	29.3%
Agency Organics	1,190	\$ 143	\$ 170,132	1,190	\$ 142	\$ 168,943	0	\$ 1	\$1,190	0.7%
Total GW / Organics	8,409	\$ 573	\$ 1,203,469	7,566		\$ 1,075,857	843		\$127,612	11.9%
Agency Vehicles C&D	741	\$ 115	\$ 85,234	819	\$ 115	\$ 94,237	(78)	\$ -	(\$9,003)	-9.6%
						0			\$0	0.0%
TOTAL	26,869		\$ 3,592,097	24,469		\$ 3,244,890	2,400		\$347,207	10.7%
							9.8%		10.7%	

C. 2022 Current Projection vs. 2021	2022 Projection			2021 Actual			2022 Projection vs. 2021 Actual Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	3,776	\$ 130	\$ 490,895	4,052	\$ 127	\$ 514,664	(276)	\$ 3	(\$23,769)	-4.6%
Commercial - SW	12,627	\$ 130	\$ 1,641,569	11,436	\$ 127	\$ 1,452,423	1,191	\$ 3	\$189,146	13.0%
Agency - SW	1,315	\$ 130	\$ 170,930	1,572	\$ 127	\$ 199,584	(257)	\$ 3	(\$28,654)	-14.4%
Solid Waste Total	17,718		\$ 2,303,394	17,060		\$ 2,166,671	658		\$136,723	6.3%
GW / Organics										
Residential	4,819	\$ 143	\$ 689,094	5,323	\$ 139	\$ 739,831	(504)	\$ 4	(\$50,737)	-6.9%
Commercial (Organics)	1,425	\$ 143	\$ 203,743	631	\$ 139	\$ 87,744	794	\$ 4	\$116,000	132.2%
Commercial (Food)	976	\$ 144	\$ 140,499	801	\$ 141	\$ 112,873	175	\$ 3	\$27,626	24.5%
Agency Organics	1,190	\$ 143	\$ 170,132	1,355	\$ 139	\$ 188,390	(165)	\$ 4	(\$18,257)	-9.7%
Total GW / Organics	8,409		\$ 1,203,469	8,110		\$ 1,128,838	300		\$74,632	6.6%
Agency Vehicles C&D	741	\$ 115	\$ 85,234	0	\$ 115	\$ -	741	\$ -	\$85,234	0.0%
Agency Vehicles Organics		\$ 143	\$ -		\$ 139	\$ -	0	\$ 4	\$0	0.0%
			\$ -			\$ -			\$0	0.0%
TOTAL	26,869		\$ 3,592,097	25,170		\$ 3,295,509	1,699		\$296,589	9.0%
							6.7%		9.0%	

SBWMA: Disposal Expense Variance

East Palo Alto

A. 2023 vs. 2022	2023 Projection			2022 Projection			2023 Projection vs. 2022 Projection Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	Variance
Solid Waste										
Residential - SW	6,796	\$ 137	\$ 931,074	6,783	\$ 130	\$ 881,737	14	\$ 7	\$49,337	5.6%
Commercial - SW	4,923	\$ 137	\$ 674,425	4,923	\$ 130	\$ 639,965	0	\$ 7	\$34,460	5.4%
Agency - SW	143	\$ 137	\$ 19,583	143	\$ 130	\$ 18,582	0	\$ 7	\$1,001	5.4%
Solid Waste Total	11,862		\$ 1,625,081	11,848		\$ 1,540,284	14		\$84,797	5.5%
GW / Organics										
Residential	3,876	\$ 145	\$ 562,060	3,869	\$ 143	\$ 553,201	8	\$ 2	\$8,859	1.6%
Commercial (Organics)	105	\$ 145	\$ 15,253	105	\$ 143	\$ 15,042	0	\$ 2	\$210	1.4%
Commercial (Food)	375	\$ 145	\$ 54,419	375	\$ 144	\$ 54,043	0	\$ 1	\$375	0.7%
Agency Organics	114	\$ 145	\$ 16,504	114	\$ 143	\$ 16,276	0	\$ 2	\$228	1.4%
Total GW / Organics	4,471		\$ 648,235	4,463		\$ 638,563	8		\$9,672	1.5%
Agency Vehicles C&D	18	\$ 120	\$ 2,197	18	\$ 115	\$ 2,106	0	\$ 5	\$92	4.3%
			\$ -			0			\$0	0.0%
TOTAL	16,351		\$ 2,275,513	16,330		\$ 2,180,953	21		\$ 94,561	4.3%
							0.1%		4.2%	

B. 2022 Revised vs. Current Projection	2022 Projection			2022 Initial Projection (6/2021)			2022 Projection vs. 2022 Initial Projection (6/2021) Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	6,783	\$ 130	\$ 881,737	7,155	\$ 129	\$ 922,939	(372)	\$ 1	(\$41,202)	-4.5%
Commercial - SW	4,923	\$ 130	\$ 639,965	4,701	\$ 129	\$ 606,460	222	\$ 1	\$33,505	5.5%
Agency - SW	143	\$ 130	\$ 18,582	143	\$ 129	\$ 18,439	0	\$ 1	\$143	0.8%
Solid Waste Total	11,848		\$ 1,540,284	11,999		\$ 1,547,838	(150)		(\$7,554)	-0.5%
GW / Organics										
Residential	3,869	\$ 143	\$ 553,201	3,816	\$ 142	\$ 541,849	53	\$ 1	\$11,351	2.1%
Commercial (Organics)	105	\$ 143	\$ 15,042	107	\$ 142	\$ 15,187	(2)	\$ 1	(\$144)	-1.0%
Commercial (Food)	375	\$ 144	\$ 54,043	331	\$ 144	\$ 47,645	44	\$ -	\$6,398	13.4%
Agency Organics	114	\$ 143	\$ 16,276	114	\$ 142	\$ 16,162	0	\$ 1	\$114	0.7%
Total GW / Organics	4,463		\$ 638,563	4,367		\$ 620,844	95		\$17,719	2.9%
Agency Vehicles C&D	18	\$ 115	\$ 2,106	48	\$ 115	\$ 5,479	(29)	\$ -	(\$3,373)	-61.6%
			\$ -			0			\$0	0.0%
TOTAL	16,330		\$ 2,180,953	16,414		\$ 2,174,161	(84)		\$6,792	0.3%
							-0.5%		0.3%	

C. 2022 Current Projection vs. 2021	2022 Projection			2021 Actual			2022 Projection vs. 2021 Actual Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	6,783	\$ 130	\$ 881,737	7,206	\$ 127	\$ 915,192	(424)	\$ 3	(\$33,455)	-3.7%
Commercial - SW	4,923	\$ 130	\$ 639,965	4,888	\$ 127	\$ 620,822	34	\$ 3	\$19,143	3.1%
Agency - SW	143	\$ 130	\$ 18,582	233	\$ 127	\$ 29,538	(90)	\$ 3	(\$10,956)	-37.1%
Solid Waste Total	11,848		\$ 1,540,284	12,327		\$ 1,565,552	(479)		(\$25,268)	-1.6%
GW / Organics										
Residential	3,869	\$ 143	\$ 553,201	3,832	\$ 139	\$ 532,674	36	\$ 4	\$20,527	3.9%
Commercial (Organics)	105	\$ 143	\$ 15,042	111	\$ 139	\$ 15,461	(6)	\$ 4	(\$419)	-2.7%
Commercial (Food)	375	\$ 144	\$ 54,043	348	\$ 141	\$ 49,003	28	\$ 3	\$5,040	10.3%
Agency Organics	114	\$ 143	\$ 16,276	134	\$ 139	\$ 18,685	(20)	\$ 4	(\$2,409)	-12.9%
Total GW / Organics	4,463		\$ 638,563	4,425		\$ 615,823	38		\$22,739	3.7%
Agency Vehicles C&D	18	\$ 115	\$ 2,106	0	\$ 115	\$ -	18	\$ -	\$2,106	0.0%
Agency Vehicles Organics	0	\$ 143	\$ -		\$ 139	\$ -	0	\$ 4	\$0	0.0%
			\$ -			\$ -			\$0	0.0%
TOTAL	16,330		\$ 2,180,953	16,752		\$ 2,181,375	(423)		(\$423)	0.0%
							-2.5%		0.0%	

SBWMA: Disposal Expense Variance

Foster City

A. 2023 vs. 2022	2023 Projection			2022 Projection			2023 Projection vs. 2022 Projection Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	Variance
Solid Waste										
Residential - SW	3,233	\$ 137	\$ 442,860	3,226	\$ 130	\$ 419,394	6	\$ 7	\$23,467	5.6%
Commercial - SW	6,914	\$ 137	\$ 947,210	6,914	\$ 130	\$ 898,813	0	\$ 7	\$48,398	5.4%
Agency - SW	984	\$ 137	\$ 134,862	984	\$ 130	\$ 127,971	0	\$ 7	\$6,891	5.4%
Solid Waste Total	11,131		\$ 1,524,933	11,124		\$ 1,446,178	6		\$78,755	5.4%
GW / Organics										
Residential	2,877	\$ 145	\$ 417,229	2,872	\$ 143	\$ 410,653	6	\$ 2	\$6,576	1.6%
Commercial (Organics)	105	\$ 145	\$ 15,188	105	\$ 143	\$ 14,979	0	\$ 2	\$209	1.4%
Commercial (Food)	1,735	\$ 145	\$ 251,535	1,735	\$ 144	\$ 249,800	0	\$ 1	\$1,735	0.7%
Agency Organics	50	\$ 145	\$ 7,189	50	\$ 143	\$ 7,090	0	\$ 2	\$99	1.4%
Total GW / Organics	4,766		\$ 691,141	4,761		\$ 682,521	6		\$8,620	1.3%
Agency Vehicles C&D	659	\$ 120	\$ 79,065	659	\$ 115	\$ 75,770	0	\$ 5	\$3,294	4.3%
									\$0	0.0%
TOTAL	16,556		\$ 2,295,138	16,544		\$ 2,204,469	12		\$ 90,669	4.1%
							0.1%		4.0%	

B. 2022 Revised vs. Current Projection	2022 Projection			2022 Initial Projection (6/2021)			2022 Projection vs. 2022 Initial Projection (6/2021) Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	3,226	\$ 130	\$ 419,394	3,378	\$ 129	\$ 435,762	(152)	\$ 1	(\$16,368)	-3.8%
Commercial - SW	6,914	\$ 130	\$ 898,813	6,272	\$ 129	\$ 809,121	642	\$ 1	\$89,692	11.1%
Agency - SW	984	\$ 130	\$ 127,971	984	\$ 129	\$ 126,987	0	\$ 1	\$984	0.8%
Solid Waste Total	11,124		\$ 1,446,178	10,635		\$ 1,371,870	490		\$74,308	5.4%
GW / Organics										
Residential	2,872	\$ 143	\$ 410,653	3,108	\$ 142	\$ 441,368	(237)	\$ 1	(\$30,716)	-7.0%
Commercial (Organics)	105	\$ 143	\$ 14,979	77	\$ 142	\$ 10,928	28	\$ 1	\$4,050	37.1%
Commercial (Food)	1,735	\$ 144	\$ 249,800	1,679	\$ 144	\$ 241,725	56	\$ -	\$8,076	3.3%
Agency Organics	50	\$ 143	\$ 7,090	50	\$ 142	\$ 7,040	0	\$ 1	\$50	0.7%
Total GW / Organics	4,761		\$ 682,521	4,913		\$ 701,061	(153)		(\$18,540)	-2.6%
Agency Vehicles C&D	659	\$ 115	\$ 75,770	892	\$ 115	\$ 102,540	(233)	\$ -	(\$26,769)	-26.1%
									\$0	0.0%
TOTAL	16,544		\$ 2,204,469	16,440		\$ 2,175,471	104		\$28,998	1.3%
							0.6%		1.3%	

C. 2022 Current Projection vs. 2021	2022 Projection			2021 Actual			2022 Projection vs. 2021 Actual Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	3,226	\$ 130	\$ 419,394	3,494	\$ 127	\$ 443,799	(268)	\$ 3	(\$24,405)	-5.5%
Commercial - SW	6,914	\$ 130	\$ 898,813	6,557	\$ 127	\$ 832,700	357	\$ 3	\$66,113	7.9%
Agency - SW	984	\$ 130	\$ 127,971	990	\$ 127	\$ 125,676	0	\$ 3	\$0	0.0%
Solid Waste Total	11,124		\$ 1,446,178	11,041		\$ 1,402,175	84		\$44,003	3.1%
GW / Organics										
Residential	2,872	\$ 143	\$ 410,653	3,151	\$ 140	\$ 437,972	(279)	\$ 3	(\$27,319)	-6.2%
Commercial (Organics)	105	\$ 143	\$ 14,979	96	\$ 140	\$ 13,365	9	\$ 3	\$1,614	12.1%
Commercial (Food)	1,735	\$ 144	\$ 249,800	1,728	\$ 141	\$ 243,652	7	\$ 3	\$6,148	2.5%
Agency Organics	50	\$ 143	\$ 7,090	70	\$ 140	\$ 9,762	(20)	\$ 3	(\$2,673)	-27.4%
Total GW / Organics	4,761		\$ 682,521	5,045		\$ 704,751	(284)		(\$22,230)	-3.2%
Agency Vehicles C&D	659	\$ 115	\$ 75,770		\$ 115	\$ -	659	\$ -	\$75,770	0.0%
Agency Vehicles Organics	0	\$ 143	\$ -	169	\$ 139	\$ 23,548	(169)	\$ 4	(\$23,548)	-100.0%
									\$0	0.0%
TOTAL	16,544		\$ 2,204,469	16,255		\$ 2,130,474	289		\$73,995	3.5%
							1.8%		3.5%	

SBWMA: Disposal Expense Variance

Hillsborough

A. 2023 vs. 2022	2023 Projection			2022 Projection			2023 Projection vs. 2022 Projection Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	Variance
Solid Waste										
Residential - SW	2,377	\$ 137	\$ 325,623	2,372	\$ 130	\$ 308,368	5	\$ 7	\$17,254	5.6%
Commercial - SW	234	\$ 137	\$ 32,084	234	\$ 130	\$ 30,445	0	\$ 7	\$1,639	5.4%
Agency - SW	217	\$ 137	\$ 29,706	217	\$ 130	\$ 28,188	0	\$ 7	\$1,518	5.4%
Solid Waste Total	2,828		\$ 387,413	2,823		\$ 367,002	5		\$20,412	5.6%
GW / Organics										
Residential	5,028	\$ 145	\$ 729,057	5,018	\$ 143	\$ 717,566	10	\$ 2	\$11,491	1.6%
Commercial (Organics)	88	\$ 145	\$ 12,705	88	\$ 143	\$ 12,530	0	\$ 2	\$175	1.4%
Commercial (Food)	42	\$ 145	\$ 6,149	42	\$ 144	\$ 6,107	0	\$ 1	\$42	0.7%
Agency Organics	155	\$ 145	\$ 22,433	155	\$ 143	\$ 22,123	0	\$ 2	\$309	1.4%
Total GW / Organics	5,313		\$ 770,345	5,303		\$ 758,326	10		\$12,018	1.6%
Agency Vehicles C&D	140	\$ 120	\$ 16,808	140	\$ 115	\$ 16,107	0	\$ 5	\$700	4.3%
									\$0	0.0%
TOTAL	8,281		\$ 1,174,565	8,266		\$ 1,141,435	15		\$ 33,130	2.9%
							0.2%		2.8%	

B. 2022 Revised vs. Current Projection	2022 Projection			2022 Initial Projection (6/2021)			2022 Projection vs. 2022 Initial Projection (6/2021) Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	2,372	\$ 130	\$ 308,368	2,545	\$ 129	\$ 328,277	(173)	\$ 1	(\$19,909)	-6.1%
Commercial - SW	234	\$ 130	\$ 30,445	113	\$ 129	\$ 14,557	121	\$ 1	\$15,888	109.1%
Agency - SW	217	\$ 130	\$ 28,188	217	\$ 129	\$ 27,971	0	\$ 1	\$217	0.8%
Solid Waste Total	2,823		\$ 367,002	2,874		\$ 370,806	(51)		(\$3,804)	-1.0%
GW / Organics										
Residential	5,018	\$ 143	\$ 717,566	5,334	\$ 142	\$ 757,389	(316)	\$ 1	(\$39,823)	-5.3%
Commercial (Organics)	88	\$ 143	\$ 12,530	3	\$ 142	\$ 490	84	\$ 1	\$12,040	2456.8%
Commercial (Food)	42	\$ 144	\$ 6,107	41	\$ 144	\$ 5,838	2	\$ -	\$269	4.6%
Agency Organics	155	\$ 143	\$ 22,123	155	\$ 142	\$ 21,969	0	\$ 1	\$155	0.7%
Total GW / Organics	5,303		\$ 758,326	5,532		\$ 785,686	(230)		(\$27,359)	-3.5%
Agency Vehicles C&D	140	\$ 115	\$ 16,107	320	\$ 115	\$ 36,857	(180)	\$ -	(\$20,750)	-56.3%
									\$0	0.0%
TOTAL	8,266		\$ 1,141,435	8,727		\$ 1,193,349	(462)		(\$51,913)	-4.4%
							-5.3%		-4.4%	

C. 2022 Current Projection vs. 2021	2022 Projection			2021 Actual			2022 Projection vs. 2021 Actual Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	2,372	\$ 130	\$ 308,368	2,597	\$ 127	\$ 329,835	(225)	\$ 3	(\$21,467)	-6.5%
Commercial - SW	234	\$ 130	\$ 30,445	138	\$ 127	\$ 17,564	96	\$ 3	\$12,881	73.3%
Agency - SW	217	\$ 130	\$ 28,188	296	\$ 127	\$ 37,654	(80)	\$ 3	(\$9,466)	-25.1%
Solid Waste Total	2,823		\$ 367,002	3,032		\$ 385,053	(209)		(\$18,051)	-4.7%
GW / Organics										
Residential	5,018	\$ 143	\$ 717,566	5,345	\$ 139	\$ 743,015	(327)	\$ 4	(\$25,449)	-3.4%
Commercial (Organics)	88	\$ 143	\$ 12,530	4	\$ 139	\$ 616	83	\$ 4	\$11,914	1934.9%
Commercial (Food)	42	\$ 144	\$ 6,107	45	\$ 141	\$ 6,341	(3)	\$ 3	(\$234)	-3.7%
Agency Organics	155	\$ 143	\$ 22,123	184	\$ 139	\$ 25,622	(30)	\$ 4	(\$3,499)	-13.7%
Total GW / Organics	5,303		\$ 758,326	5,579		\$ 775,593	(276)		(\$17,267)	-2.2%
Agency Vehicles C&D	140	\$ 115	\$ 16,107	0	\$ 115	\$ -	140	\$ -	\$16,107	0.0%
Agency Vehicles Organics	0		\$ -			\$ -	0		\$0	0.0%
									\$0	0.0%
TOTAL	8,266		\$ 1,141,435	8,611		\$ 1,160,646	(345)		(\$19,211)	-1.7%
							-4.0%		-1.7%	

SBWMA: Disposal Expense Variance

Menlo Park

A. 2023 vs. 2022	2023 Projection			2022 Projection			2023 Projection vs. 2022 Projection Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	Variance
Solid Waste										
Residential - SW	4,292	\$ 137	\$ 588,009	4,283	\$ 130	\$ 556,851	9	\$ 7	\$31,158	5.6%
Commercial - SW	10,702	\$ 137	\$ 1,466,238	10,702	\$ 130	\$ 1,391,320	0	\$ 7	\$74,917	5.4%
Agency - SW	1,097	\$ 137	\$ 150,258	1,097	\$ 130	\$ 142,580	0	\$ 7	\$7,677	5.4%
Solid Waste Total	16,091		\$ 2,204,504	16,083		\$ 2,090,752	9		\$113,753	5.4%
GW / Organics										
Residential	7,342	\$ 145	\$ 1,064,632	7,328	\$ 143	\$ 1,047,851	15	\$ 2	\$16,780	1.6%
Commercial (Organics)	1,176	\$ 145	\$ 170,539	1,176	\$ 143	\$ 168,187	0	\$ 2	\$2,352	1.4%
Commercial (Food)	3,664	\$ 145	\$ 531,287	3,664	\$ 144	\$ 527,623	0	\$ 1	\$3,664	0.7%
Agency Organics	1,443	\$ 145	\$ 209,299	1,443	\$ 143	\$ 206,412	0	\$ 2	\$2,887	1.4%
Total GW / Organics	13,626		\$ 1,975,757	13,611		\$ 1,950,074	15		\$25,683	1.3%
Agency Vehicles C&D	179	\$ 120	\$ 21,528	179	\$ 115	\$ 20,631	0	\$ 5	\$897	4.3%
			\$ -			0			\$0	0.0%
TOTAL	29,897		\$ 4,201,790	29,873		\$ 4,061,457	23		\$ 140,333	3.5%
							0.1%		3.3%	

B. 2022 Revised vs. Current Projection	2022 Projection			2022 Initial Projection (6/2021)			2022 Projection vs. 2022 Initial Projection (6/2021) Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	4,283	\$ 130	\$ 556,851	4,489	\$ 129	\$ 579,130	(206)	\$ 1	(\$22,278)	-3.8%
Commercial - SW	10,702	\$ 130	\$ 1,391,320	9,301	\$ 129	\$ 1,199,880	1,401	\$ 1	\$191,441	16.0%
Agency - SW	1,097	\$ 130	\$ 142,580	1,097	\$ 129	\$ 141,483	0	\$ 1	\$1,097	0.8%
Solid Waste Total	16,083		\$ 2,090,752	14,888		\$ 1,920,493	1,195		\$170,259	8.9%
GW / Organics										
Residential	7,328	\$ 143	\$ 1,047,851	8,003	\$ 142	\$ 1,136,475	(676)	\$ 1	(\$88,623)	-7.8%
Commercial (Organics)	1,176	\$ 143	\$ 168,187	458	\$ 142	\$ 65,064	718	\$ 1	\$103,123	158.5%
Commercial (Food)	3,664	\$ 144	\$ 527,623	2,145	\$ 144	\$ 308,881	1,519	\$ -	\$218,743	70.8%
Agency Organics	1,443	\$ 143	\$ 206,412	1,443	\$ 142	\$ 204,968	0	\$ 1	\$1,443	0.7%
Total GW / Organics	13,611		\$ 1,950,074	12,050		\$ 1,715,388	1,561		\$234,686	13.7%
Agency Vehicles C&D	179	\$ 115	\$ 20,631	146	\$ 115	\$ 16,830	33	\$ -	\$3,801	22.6%
			0			0			\$0	0.0%
TOTAL	29,873		\$ 4,061,457	27,084		\$ 3,652,711	2,789		\$408,746	11.2%
							10.3%		11.2%	

C. 2022 Current Projection vs. 2021	2022 Projection			2021 Actual			2022 Projection vs. 2021 Actual Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	4,283	\$ 130	\$ 556,851	4,518	\$ 127	\$ 573,762	(234)	\$ 3	(\$16,911)	-2.9%
Commercial - SW	10,702	\$ 130	\$ 1,391,320	9,671	\$ 127	\$ 1,228,266	1,031	\$ 3	\$163,054	13.3%
Agency - SW	1,097	\$ 130	\$ 142,580	1,150	\$ 127	\$ 146,103	(54)	\$ 3	(\$3,523)	-2.4%
Solid Waste Total	16,083		\$ 2,090,752	15,340		\$ 1,948,131	743		\$142,621	7.3%
GW / Organics										
Residential	7,328	\$ 143	\$ 1,047,851	8,237	\$ 139	\$ 1,144,933	(909)	\$ 4	(\$97,082)	-8.5%
Commercial (Organics)	1,176	\$ 143	\$ 168,187	708	\$ 139	\$ 98,646	469	\$ 4	\$69,542	70.5%
Commercial (Food)	3,664	\$ 144	\$ 527,623	2,256	\$ 141	\$ 318,155	1,408	\$ 3	\$209,468	65.8%
Agency Organics	1,443	\$ 143	\$ 206,412	1,373	\$ 139	\$ 190,869	70	\$ 4	\$15,543	8.1%
Total GW / Organics	13,611		\$ 1,950,074	12,574		\$ 1,752,603	1,037		\$197,471	11.3%
Agency Vehicles C&D	179	\$ 115	\$ 20,631	0	\$ 115	\$ -	179	\$ -	\$20,631	0.0%
Agency Vehicles Organics	0		\$ -			\$ -	0	\$ -	\$0	0.0%
			\$ -			\$ -			\$0	0.0%
TOTAL	29,873		\$ 4,061,457	27,914		\$ 3,700,734	1,960		\$360,723	9.7%
							7.0%		9.7%	

SBWMA: Disposal Expense Variance

North Fair Oaks

A. 2023 vs. 2022	2023 Projection			2022 Projection			2023 Projection vs. 2022 Projection Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	Variance
Solid Waste										
Residential - SW	2,960	\$ 137	\$ 405,543	2,954	\$ 130	\$ 384,053	6	\$ 7	\$21,489	5.6%
Commercial - SW	2,707	\$ 137	\$ 370,877	2,707	\$ 130	\$ 351,927	0	\$ 7	\$18,950	5.4%
Agency - SW	136	\$ 137	\$ 18,632	136	\$ 130	\$ 17,680	0	\$ 7	\$952	5.4%
Solid Waste Total	5,803		\$ 795,051	5,797		\$ 753,660	6		\$41,391	5.5%
GW / Organics										
Residential	2,022	\$ 145	\$ 293,225	2,018	\$ 143	\$ 288,604	4	\$ 2	\$4,622	1.6%
Commercial (Organics)	59	\$ 145	\$ 8,517	59	\$ 143	\$ 8,399	0	\$ 2	\$117	1.4%
Commercial (Food)	360	\$ 145	\$ 52,239	360	\$ 144	\$ 51,879	0	\$ 1	\$360	0.7%
Agency Organics	2	\$ 145	\$ 336	2	\$ 143	\$ 331	0	\$ 2	\$5	1.4%
Total GW / Organics	2,444		\$ 354,317	2,440		\$ 349,213	4		\$5,104	1.5%
Agency Vehicles C&D	0	\$ 120	\$ -	0	\$ 115	\$ -	0	\$ 5	\$0	0.0%
						0			\$0	0.0%
TOTAL	8,247		\$ 1,149,368	8,237		\$ 1,102,873	10		\$ 46,495	4.2%
							0.1%		4.0%	

B. 2022 Revised vs. Current Projection	2022 Projection			2022 Initial Projection (6/2021)			2022 Projection vs. 2022 Initial Projection (6/2021) Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	2,954	\$ 130	\$ 384,053	3,183	\$ 129	\$ 410,646	(229)	\$ 1	(\$26,593)	-6.5%
Commercial - SW	2,707	\$ 130	\$ 351,927	2,431	\$ 129	\$ 313,612	276	\$ 1	\$38,314	12.2%
Agency - SW	136	\$ 130	\$ 17,680	136	\$ 129	\$ 17,544	0	\$ 1	\$136	0.8%
Solid Waste Total	5,797		\$ 753,660	5,750		\$ 741,803	47		\$11,857	1.6%
GW / Organics										
Residential	2,018	\$ 143	\$ 288,604	2,067	\$ 142	\$ 293,527	(49)	\$ 1	(\$4,924)	-1.7%
Commercial (Organics)	59	\$ 143	\$ 8,399	51	\$ 142	\$ 7,246	8	\$ 1	\$1,154	15.9%
Commercial (Food)	360	\$ 144	\$ 51,879	284	\$ 144	\$ 40,933	76	\$ -	\$10,946	26.7%
Agency Organics	2	\$ 143	\$ 331	2	\$ 142	\$ 329	0	\$ 1	\$2	0.7%
Total GW / Organics	2,440		\$ 349,213	2,405		\$ 342,035	35		\$7,178	2.1%
Agency Vehicles C&D	0	\$ 115	\$ -	0	\$ 115	\$ -	0	\$ -	\$0	0.0%
						0			\$0	0.0%
TOTAL	8,237		\$ 1,102,873	8,155		\$ 1,083,838	82		\$19,035	1.8%
							1.0%		1.8%	

C. 2022 Current Projection vs. 2021	2022 Projection			2021 Actual			2022 Projection vs. 2021 Actual Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	2,954	\$ 130	\$ 384,053	3,165	\$ 127	\$ 401,925	(211)	\$ 3	(\$17,872)	-4.4%
Commercial - SW	2,707	\$ 130	\$ 351,927	2,583	\$ 127	\$ 328,019	124	\$ 3	\$23,908	7.3%
Agency - SW	136	\$ 130	\$ 17,680	132	\$ 127	\$ 16,825	0	\$ 3	\$0	0.0%
Solid Waste Total	5,797		\$ 753,660	5,880		\$ 746,769	(83)		\$6,891	0.9%
GW / Organics										
Residential	2,018	\$ 143	\$ 288,604	2,059	\$ 139	\$ 286,243	(41)	\$ 4	\$2,361	0.8%
Commercial (Organics)	59	\$ 143	\$ 8,399	70	\$ 139	\$ 9,768	(11)	\$ 4	(\$1,368)	-14.0%
Commercial (Food)	360	\$ 144	\$ 51,879	296	\$ 141	\$ 41,706	64	\$ 3	\$10,172	24.4%
Agency Organics	2	\$ 143	\$ 331	17	\$ 141	\$ 2,391	(15)	\$ 2	(\$2,060)	-86.2%
Total GW / Organics	2,440		\$ 349,213	2,442		\$ 340,108	(3)		\$9,105	2.7%
Agency Vehicles C&D	0	\$ 115	\$ -	0	\$ 115	\$ -	0	\$ -	\$0	0.0%
Agency Vehicles Organics	0		\$ -			\$ -	0	\$ -	\$0	0.0%
						\$ -			\$0	0.0%
TOTAL	8,237		\$ 1,102,873	8,322		\$ 1,086,877	(85)		\$15,996	1.5%
							-1.0%		1.5%	

SBWMA: Disposal Expense Variance

Redwood City

A. 2023 vs. 2022	2023 Projection			2022 Projection			2023 Projection vs. 2022 Projection Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	Variance
Solid Waste										
Residential - SW	9,942	\$ 137	\$ 1,362,100	9,922	\$ 130	\$ 1,289,923	20	\$ 7	\$72,176	5.6%
Commercial - SW	23,695	\$ 137	\$ 3,246,177	23,695	\$ 130	\$ 3,080,314	0	\$ 7	\$165,863	5.4%
Agency - SW	2,332	\$ 137	\$ 319,439	2,332	\$ 130	\$ 303,117	0	\$ 7	\$16,322	5.4%
Solid Waste Total	35,969		\$ 4,927,715	35,949		\$ 4,673,354	20		\$254,361	5.4%
GW / Organics										
Residential	11,617	\$ 145	\$ 1,684,498	11,594	\$ 143	\$ 1,657,948	23	\$ 2	\$26,550	1.6%
Commercial (Organics)	868	\$ 145	\$ 125,888	868	\$ 143	\$ 124,151	0	\$ 2	\$1,736	1.4%
Commercial (Food)	2,709	\$ 145	\$ 392,743	2,709	\$ 144	\$ 390,034	0	\$ 1	\$2,709	0.7%
Agency Organics	917	\$ 145	\$ 132,938	917	\$ 143	\$ 131,104	0	\$ 2	\$1,834	1.4%
Total GW / Organics	16,111		\$ 2,336,066	16,088		\$ 2,303,237	23		\$32,829	1.4%
Agency Vehicles C&D	8	\$ 120	\$ 956	8	\$ 115	\$ 916	0	\$ 5	\$40	4.3%
			\$ -			\$ 0			\$0	0.0%
TOTAL	52,087		\$ 7,264,738	52,044		\$ 6,977,508	43		\$ 287,230	4.1%
							0.1%		4.0%	

B. 2022 Revised vs. Current Projection	2022 Projection			2022 Initial Projection (6/2021)			2022 Projection vs. 2022 Initial Projection (6/2021) Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	9,922	\$ 130	\$ 1,289,923	10,412	\$ 129	\$ 1,343,165	(490)	\$ 1	(\$53,242)	-4.0%
Commercial - SW	23,695	\$ 130	\$ 3,080,314	20,996	\$ 129	\$ 2,708,523	2,698	\$ 1	\$371,790	13.7%
Agency - SW	2,332	\$ 130	\$ 303,117	2,332	\$ 129	\$ 300,785	0	\$ 1	\$2,332	0.8%
Solid Waste Total	35,949		\$ 4,673,354	33,740		\$ 4,352,474	2,209		\$320,880	7.4%
GW / Organics										
Residential	11,594	\$ 143	\$ 1,657,948	11,724	\$ 142	\$ 1,664,754	(130)	\$ 1	(\$6,806)	-0.4%
Commercial (Organics)	868	\$ 143	\$ 124,151	300	\$ 142	\$ 42,668	568	\$ 1	\$81,483	191.0%
Commercial (Food)	2,709	\$ 144	\$ 390,034	2,335	\$ 144	\$ 336,221	374	\$ -	\$53,813	16.0%
Agency Organics	917	\$ 143	\$ 131,104	917	\$ 142	\$ 130,188	0	\$ 1	\$917	0.7%
Total GW / Organics	16,088		\$ 2,303,237	15,276		\$ 2,173,830	812		\$129,407	6.0%
Agency Vehicles C&D	8	\$ 115	\$ 916	7	\$ 115	\$ 822	1	\$ -	\$94	11.4%
			\$ -			\$ 0			\$0	0.0%
TOTAL	52,044		\$ 6,977,508	49,023		\$ 6,527,126	3,021		\$450,381	6.9%
							6.2%		6.9%	

C. 2022 Current Projection vs. 2021	2022 Projection			2021 Actual			2022 Projection vs. 2021 Actual Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	9,922	\$ 130	\$ 1,289,923	10,495	\$ 127	\$ 1,332,892	(573)	\$ 3	(\$42,969)	-3.2%
Commercial - SW	23,695	\$ 130	\$ 3,080,314	21,892	\$ 127	\$ 2,780,276	1,803	\$ 3	\$300,038	10.8%
Agency - SW	2,332	\$ 130	\$ 303,117	2,471	\$ 127	\$ 313,838	0	\$ 3	\$0	0.0%
Solid Waste Total	35,949		\$ 4,673,354	34,858		\$ 4,427,006	1,091		\$246,348	5.6%
GW / Organics										
Residential	11,594	\$ 143	\$ 1,657,948	12,138	\$ 139	\$ 1,687,160	(544)	\$ 4	(\$29,212)	-1.7%
Commercial (Organics)	868	\$ 143	\$ 124,151	436	\$ 139	\$ 60,789	432	\$ 4	\$63,362	104.2%
Commercial (Food)	2,709	\$ 144	\$ 390,034	2,530	\$ 141	\$ 356,678	179	\$ 3	\$33,356	9.4%
Agency Organics	917	\$ 143	\$ 131,104	1,013	\$ 139	\$ 140,755	(96)	\$ 4	(\$9,651)	-6.9%
Total GW / Organics	16,088		\$ 2,303,237	16,116		\$ 2,245,382	(29)		\$57,856	2.6%
Agency Vehicles C&D	8	\$ 115	\$ 916		\$ 115	\$ -	8	\$ -	\$916	0.0%
Agency Vehicles Organics	0	\$ 115	\$ -	43	\$ 139	\$ 6,020	(43)	\$ (24)	(\$6,020)	-100.0%
			\$ -			\$ -			\$0	0.0%
TOTAL	52,044		\$ 6,977,508	51,018		\$ 6,678,408	1,027		\$299,100	4.5%
							2.0%		4.5%	

SBWMA: Disposal Expense Variance

San Carlos

A. 2023 vs. 2022	2023 Projection			2022 Projection			2023 Projection vs. 2022 Projection Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	Variance
Solid Waste										
Residential - SW	3,876	\$ 137	\$ 531,072	3,869	\$ 130	\$ 502,932	8	\$ 7	\$28,141	5.6%
Commercial - SW	8,109	\$ 137	\$ 1,110,880	8,109	\$ 130	\$ 1,054,120	0	\$ 7	\$56,760	5.4%
Agency - SW	632	\$ 137	\$ 86,650	632	\$ 130	\$ 82,223	0	\$ 7	\$4,427	5.4%
Solid Waste Total	12,618		\$ 1,728,603	12,610		\$ 1,639,274	8		\$89,329	5.4%
GW / Organics										
Residential	5,643	\$ 145	\$ 818,240	5,632	\$ 143	\$ 805,343	11	\$ 2	\$12,897	1.6%
Commercial (Organics)	213	\$ 145	\$ 30,829	213	\$ 143	\$ 30,404	0	\$ 2	\$425	1.4%
Commercial (Food)	1,217	\$ 145	\$ 176,512	1,217	\$ 144	\$ 175,294	0	\$ 1	\$1,217	0.7%
Agency Organics	161	\$ 145	\$ 23,372	161	\$ 143	\$ 23,050	0	\$ 2	\$322	1.4%
Total GW / Organics	7,234		\$ 1,048,953	7,223		\$ 1,034,091	11		\$14,862	1.4%
Agency Vehicles C&D	87	\$ 120	\$ 10,449	87	\$ 115	\$ 10,013	0	\$ 5	\$435	4.3%
			\$ -			0			\$0	0.0%
TOTAL	19,939		\$ 2,788,005	19,920		\$ 2,683,379	19		\$ 104,626	3.9%
							0.1%		3.8%	

B. 2022 Revised vs. Current Projection	2022 Projection			2022 Initial Projection (6/2021)			2022 Projection vs. 2022 Initial Projection (6/2021) Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	3,869	\$ 130	\$ 502,932	4,199	\$ 129	\$ 541,730	(331)	\$ 1	(\$38,798)	-7.2%
Commercial - SW	8,109	\$ 130	\$ 1,054,120	7,248	\$ 129	\$ 935,051	860	\$ 1	\$119,069	12.7%
Agency - SW	632	\$ 130	\$ 82,223	632	\$ 129	\$ 81,590	0	\$ 1	\$632	0.8%
Solid Waste Total	12,610		\$ 1,639,274	12,080		\$ 1,558,371	529		\$80,904	5.2%
GW / Organics										
Residential	5,632	\$ 143	\$ 805,343	6,095	\$ 142	\$ 865,506	(463)	\$ 1	(\$60,163)	-7.0%
Commercial (Organics)	213	\$ 143	\$ 30,404	192	\$ 142	\$ 27,207	21	\$ 1	\$3,197	11.8%
Commercial (Food)	1,217	\$ 144	\$ 175,294	1,050	\$ 144	\$ 151,267	167	\$ -	\$24,027	15.9%
Agency Organics	161	\$ 143	\$ 23,050	161	\$ 142	\$ 22,889	0	\$ 1	\$161	0.7%
Total GW / Organics	7,223		\$ 1,034,091	7,498		\$ 1,066,869	(275)		(\$32,777)	-3.1%
Agency Vehicles C&D	87	\$ 115	\$ 10,013	7	\$ 115	\$ 814	80	\$ -	\$9,199	1129.8%
			0			0			\$0	0.0%
TOTAL	19,920		\$ 2,683,379	19,586		\$ 2,626,054	334		\$57,325	2.2%
							1.7%		2.2%	

C. 2022 Current Projection vs. 2021	2022 Projection			2021 Actual			2022 Projection vs. 2021 Actual Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	3,869	\$ 130	\$ 502,932	4,261	\$ 127	\$ 541,206	(393)	\$ 3	(\$38,274)	-7.1%
Commercial - SW	8,109	\$ 130	\$ 1,054,120	7,554	\$ 127	\$ 959,356	555	\$ 3	\$94,764	9.9%
Agency - SW	632	\$ 130	\$ 82,223	767	\$ 127	\$ 97,456	(135)	\$ 3	(\$15,233)	-15.6%
Solid Waste Total	12,610		\$ 1,639,274	12,583		\$ 1,598,018	27		\$41,256	2.6%
GW / Organics										
Residential	5,632	\$ 143	\$ 805,343	6,221	\$ 139	\$ 864,680	(589)	\$ 4	(\$59,337)	-6.9%
Commercial (Organics)	213	\$ 143	\$ 30,404	197	\$ 139	\$ 27,374	16	\$ 4	\$3,030	11.1%
Commercial (Food)	1,217	\$ 144	\$ 175,294	1,112	\$ 141	\$ 156,730	106	\$ 3	\$18,564	11.8%
Agency Organics	161	\$ 143	\$ 23,050	242	\$ 140	\$ 33,836	(81)	\$ 3	(\$10,786)	-31.9%
Total GW / Organics	7,223		\$ 1,034,091	7,771		\$ 1,082,620	(548)		(\$48,529)	-4.5%
Agency Vehicles C&D	87	\$ 115	\$ 10,013		\$ 115	\$ -	87	\$ -	\$10,013	0.0%
Agency Vehicles Organics	0	\$ 143	\$ -	22	\$ 139	\$ 3,052	(22)	\$ 4	(\$3,052)	-100.0%
			\$ -			\$ -			\$0	0.0%
TOTAL	19,920		\$ 2,683,379	20,376		\$ 2,683,690	(456)		(\$311)	0.0%
							-2.2%		0.0%	

SBWMA: Disposal Expense Variance

San Mateo

A. 2023 vs. 2022	2023 Projection			2022 Projection			2023 Projection vs. 2022 Projection Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	Variance
Solid Waste										
Residential - SW	12,427	\$ 137	\$ 1,702,485	12,402	\$ 130	\$ 1,612,272	25	\$ 7	\$90,213	5.6%
Commercial - SW	25,723	\$ 137	\$ 3,524,016	25,723	\$ 130	\$ 3,343,957	0	\$ 7	\$180,059	5.4%
Agency - SW	2,538	\$ 137	\$ 347,662	2,538	\$ 130	\$ 329,898	0	\$ 7	\$17,764	5.4%
Solid Waste Total	40,687		\$ 5,574,163	40,663		\$ 5,286,127	25		\$288,036	5.4%
GW / Organics										
Residential	14,106	\$ 145	\$ 2,045,322	14,078	\$ 143	\$ 2,013,084	28	\$ 2	\$32,238	1.6%
Commercial (Organics)	747	\$ 145	\$ 108,363	747	\$ 143	\$ 106,868	0	\$ 2	\$1,495	1.4%
Commercial (Food)	3,023	\$ 145	\$ 438,352	3,023	\$ 144	\$ 435,329	0	\$ 1	\$3,023	0.7%
Agency Organics	524	\$ 145	\$ 75,924	524	\$ 143	\$ 74,877	0	\$ 2	\$1,047	1.4%
Total GW / Organics	18,400		\$ 2,667,961	18,372		\$ 2,630,158	28		\$37,803	1.4%
Agency Vehicles C&D	510	\$ 120	\$ 61,240	510	\$ 115	\$ 58,689	0	\$ 5	\$2,552	4.3%
									\$0	0.0%
TOTAL	59,597		\$ 8,303,364	59,544		\$ 7,974,974	53		\$ 328,390	4.1%
							0.1%		4.0%	

B. 2022 Revised vs. Current Projection	2022 Projection			2022 Initial Projection (6/2021)			2022 Projection vs. 2022 Initial Projection (6/2021) Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	12,402	\$ 130	\$ 1,612,272	13,316	\$ 129	\$ 1,717,727	(914)	\$ 1	(\$105,455)	-6.1%
Commercial - SW	25,723	\$ 130	\$ 3,343,957	22,840	\$ 129	\$ 2,946,308	2,883	\$ 1	\$397,648	13.5%
Agency - SW	2,538	\$ 130	\$ 329,898	2,538	\$ 129	\$ 327,360	0	\$ 1	\$2,538	0.8%
Solid Waste Total	40,663		\$ 5,286,127	38,693		\$ 4,991,396	1,970		\$294,731	5.9%
GW / Organics										
Residential	14,078	\$ 143	\$ 2,013,084	14,740	\$ 142	\$ 2,093,111	(663)	\$ 1	(\$80,027)	-3.8%
Commercial (Organics)	747	\$ 143	\$ 106,868	546	\$ 142	\$ 77,590	201	\$ 1	\$29,279	37.7%
Commercial (Food)	3,023	\$ 144	\$ 435,329	2,201	\$ 144	\$ 316,979	822	\$ -	\$118,350	37.3%
Agency Organics	524	\$ 143	\$ 74,877	524	\$ 142	\$ 74,353	0	\$ 1	\$524	0.7%
Total GW / Organics	18,372		\$ 2,630,158	18,011		\$ 2,562,033	360		\$68,126	2.7%
Agency Vehicles C&D	510	\$ 115	\$ 58,689	516	\$ 115	\$ 59,326	(6)	\$ -	(\$638)	-1.1%
									\$0	0.0%
TOTAL	59,544		\$ 7,974,974	57,220		\$ 7,612,755	2,324		\$362,219	4.8%
							4.1%		4.8%	

C. 2022 Current Projection vs. 2021	2022 Projection			2021 Actual			2022 Projection vs. 2021 Actual Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	12,402	\$ 130	\$ 1,612,272	13,478	\$ 127	\$ 1,711,728	(1,076)	\$ 3	(\$99,456)	-5.8%
Commercial - SW	25,723	\$ 130	\$ 3,343,957	23,843	\$ 127	\$ 3,028,068	1,880	\$ 3	\$315,889	10.4%
Agency - SW	2,538	\$ 130	\$ 329,898	2,907	\$ 127	\$ 369,197	0	\$ 3	\$0	0.0%
Solid Waste Total	40,663		\$ 5,286,127	40,228		\$ 5,108,993	434		\$177,134	3.5%
GW / Organics										
Residential	14,078	\$ 143	\$ 2,013,084	15,053	\$ 139	\$ 2,092,386	(976)	\$ 4	(\$79,302)	-3.8%
Commercial (Organics)	747	\$ 143	\$ 106,868	783	\$ 139	\$ 108,987	(35)	\$ 4	(\$2,119)	-1.9%
Commercial (Food)	3,023	\$ 144	\$ 435,329	2,245	\$ 141	\$ 316,531	778	\$ 3	\$118,798	37.5%
Agency Organics	524	\$ 143	\$ 74,877	618	\$ 140	\$ 86,293	(94)	\$ 3	(\$11,416)	-13.2%
Total GW / Organics	18,372		\$ 2,630,158	18,699		\$ 2,604,197	(327)		\$25,961	1.0%
Agency Vehicles C&D	510	\$ 115	\$ 58,689	0	\$ 115	\$ -	510	\$ -	\$58,689	0.0%
Agency Vehicles Organics	0	\$ -	\$ -			\$ -	0	\$ -	\$0	0.0%
									\$0	0.0%
TOTAL	59,544		\$ 7,974,974	58,927		\$ 7,713,190	617		\$261,784	3.4%
							1.0%		3.4%	

SBWMA: Disposal Expense Variance

West Bay

A. 2023 vs. 2022	2023 Projection			2022 Projection			2023 Projection vs. 2022 Projection Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	Variance
Solid Waste										
Residential - SW	1,203	\$ 137	\$ 164,814	1,201	\$ 130	\$ 156,081	2	\$ 7	\$ 8,733	5.6%
Commercial - SW	394	\$ 137	\$ 53,940	394	\$ 130	\$ 51,184	0	\$ 7	\$ 2,756	5.4%
Agency - SW	16	\$ 137	\$ 2,197	16	\$ 130	\$ 2,084	0	\$ 7	\$ 112	5.4%
Solid Waste Total	1,613		\$ 220,951	1,610		\$ 209,349	2		\$ 11,602	5.5%
GW / Organics										
Residential	2,049	\$ 145	\$ 297,148	2,045	\$ 143	\$ 292,465	4	\$ 2	\$ 4,684	1.6%
Commercial (Organics)	4	\$ 145	\$ 574	4	\$ 143	\$ 566	0	\$ 2	\$ 8	1.4%
Commercial (Food)	161	\$ 145	\$ 23,350	161	\$ 144	\$ 23,189	0	\$ 1	\$ 161	0.7%
Agency Organics	(0)	\$ 145	\$ (0)	(0)	\$ 143	\$ (0)	0	\$ 2	\$ (0)	1.4%
Total GW / Organics	2,214		\$ 321,072	2,210		\$ 316,220	4		\$ 4,852	1.5%
Agency Vehicles C&D	0	\$ 120	\$ -	0	\$ 115	\$ -	0	\$ 5	\$ 0	0.0%
			\$ -			\$ 0			\$ 0	0.0%
TOTAL	3,827		\$ 542,023	3,821		\$ 525,569	6		\$ 16,454	3.1%
							0.2%			3.0%

B. 2022 Revised vs. Current Projection	2022 Projection			2022 Initial Projection (6/2021)			2022 Projection vs. 2022 Initial Projection (6/2021) Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	1,201	\$ 130	\$ 156,081	1,285	\$ 129	\$ 165,766	(84)	\$ 1	\$ (9,685)	-5.8%
Commercial - SW	394	\$ 130	\$ 51,184	376	\$ 129	\$ 48,496	18	\$ 1	\$ 2,688	5.5%
Agency - SW	16	\$ 130	\$ 2,084	16	\$ 129	\$ 2,068	0	\$ 1	\$ 16	0.8%
Solid Waste Total	1,610	\$ 130	\$ 209,349	1,677		\$ 216,330	(67)		\$ (6,981)	-3.2%
GW / Organics										
Residential	2,045	\$ 143	\$ 292,465	2,128	\$ 142	\$ 302,174	(83)	\$ 1	\$ (9,709)	-3.2%
Commercial (Organics)	4	\$ 143	\$ 566	9	\$ 142	\$ 1,256	(5)	\$ 1	\$ (690)	-54.9%
Commercial (Food)	161	\$ 144	\$ 23,189	132	\$ 144	\$ 18,984	29	\$ -	\$ 4,204	22.1%
Agency Organics	(0)	\$ 143	\$ (0)	(0)	\$ 142	\$ (0)	0	\$ 1	\$ (0)	0.7%
Total GW / Organics	2,210	\$ 143	\$ 316,220	2,269		\$ 322,414	(58)		\$ (6,194)	-1.9%
Agency Vehicles C&D	0	\$ 115	\$ -	0	\$ 115	\$ -	0	\$ -	\$ 0	0.0%
			\$ -			\$ 0			\$ 0	0.0%
TOTAL	3,821		\$ 525,569	3,946		\$ 538,744	(125)		\$ (13,175)	-2.4%
							-3.2%			-2.4%

C. 2022 Current Projection vs. 2021	2022 Projection			2021 Actual			2022 Projection vs. 2021 Actual Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	1,201	\$ 130	\$ 156,081	1,319	\$ 127	\$ 167,488	(118)	\$ 3	\$ (11,407)	-6.8%
Commercial - SW	394	\$ 130	\$ 51,184	415	\$ 127	\$ 52,689	(21)	\$ 3	\$ (1,505)	-2.9%
Agency - SW	16	\$ 130	\$ 2,084	20	\$ 127	\$ 2,515	0	\$ 3	\$ 0	0.0%
Solid Waste Total	1,610	\$ 130	\$ 209,349	1,753		\$ 222,692	(143)		\$ (13,343)	-6.0%
GW / Organics										
Residential	2,045	\$ 143	\$ 292,465	2,275	\$ 139	\$ 316,222	(230)	\$ 4	\$ (23,757)	-7.5%
Commercial (Organics)	4	\$ 143	\$ 566	7	\$ 139	\$ 1,000	(3)	\$ 4	\$ (434)	-43.4%
Commercial (Food)	161	\$ 144	\$ 23,189	142	\$ 141	\$ 19,987	19	\$ 3	\$ 3,202	16.0%
Agency Organics	(0)	\$ 143	\$ (0)	7	\$ 141	\$ 1,014	(7)	\$ 2	\$ (1,014)	-100.0%
Total GW / Organics	2,210	\$ 143	\$ 316,220	2,431		\$ 338,223	(221)		\$ (22,003)	-6.5%
Agency Vehicles C&D	0	\$ 115	\$ -	0	\$ 115	\$ -	0	\$ -	\$ 0	0.0%
Agency Vehicles Organics	0		\$ -			\$ -	0	\$ -	\$ 0	0.0%
			\$ -			\$ -			\$ 0	0.0%
TOTAL	3,821		\$ 525,569	4,185		\$ 560,915	(364)		\$ (35,346)	-6.3%
							-8.7%			-6.3%

SBWMA: Disposal Expense Variance

San Mateo County

A. 2023 vs. 2022	2023 Projection			2022 Projection			2023 Projection vs. 2022 Projection Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	Variance
Solid Waste										
Residential - SW	2,717	\$ 137	\$ 372,251	2,712	\$ 130	\$ 352,526	5	\$ 7	\$19,725	5.6%
Commercial - SW	1,048	\$ 137	\$ 143,587	1,048	\$ 130	\$ 136,250	0	\$ 7	\$7,337	5.4%
Agency - SW	1	\$ 137	\$ 137	1	\$ 130	\$ 130	0	\$ 7	\$7	5.4%
Solid Waste Total	3,766		\$ 515,975	3,761		\$ 488,906	5		\$27,069	5.5%
GW / Organics										
Residential	3,889	\$ 145	\$ 563,869	3,881	\$ 143	\$ 554,982	8	\$ 2	\$8,887	1.6%
Commercial (Organics)	21	\$ 145	\$ 3,046	21	\$ 143	\$ 3,004	0	\$ 2	\$42	1.4%
Commercial (Food)	82	\$ 145	\$ 11,961	82	\$ 144	\$ 11,878	0	\$ 1	\$82	0.7%
Agency Organics	0	\$ 145	\$ -	0	\$ 143	\$ -	0	\$ 2	\$0	0.0%
Total GW / Organics	3,992		\$ 578,876	3,984		\$ 569,865	8		\$9,012	1.6%
Agency Vehicles C&D	0	\$ 120	\$ -	0	\$ 115	\$ -	0	\$ 5	\$0	0.0%
TOTAL	7,758		\$ 1,094,851	7,745		\$ 1,058,771	13		\$ 36,081	3.4%
							0.2%		3.3%	

B. 2022 Revised vs. Current Projection	2022 Projection			2022 Initial Projection (6/2021)			2022 Projection vs. 2022 Initial Projection (6/2021) Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	2,712	\$ 130	\$ 352,526	2,892	\$ 129	\$ 373,073	(180)	\$ 1	(\$20,547)	-5.5%
Commercial - SW	1,048	\$ 130	\$ 136,250	1,067	\$ 129	\$ 137,648	(19)	\$ 1	(\$1,398)	-1.0%
Agency - SW	1	\$ 130	\$ 130	1	\$ 129	\$ 129	0	\$ 1	\$1	0.8%
Solid Waste Total	3,761	\$ 130	\$ 488,906	3,960		\$ 510,850	(199)		(\$21,944)	-4.3%
GW / Organics										
Residential	3,881	\$ 143	\$ 554,982	4,075	\$ 142	\$ 578,603	(194)	\$ 1	(\$23,621)	-4.1%
Commercial (Organics)	21	\$ 143	\$ 3,004	42	\$ 142	\$ 5,949	(21)	\$ 1	(\$2,945)	-49.5%
Commercial (Food)	82	\$ 144	\$ 11,878	73	\$ 144	\$ 10,484	10	\$ -	\$1,395	13.3%
Agency Organics	0	\$ 143	\$ -	0	\$ 142	\$ -	0	\$ 1	\$0	0.0%
Total GW / Organics	3,984	\$ 143	\$ 569,865	4,189		\$ 595,035	(205)		(\$25,171)	-4.2%
Agency Vehicles C&D	0	\$ 94	\$ -	0	\$ 115	\$ -	0	\$ (21)	\$0	0.0%
TOTAL	7,745		\$ 1,058,771	8,149		\$ 1,105,885	(404)		(\$47,115)	-4.3%
							-5.0%		-4.3%	

C. 2022 Current Projection vs. 2021	2022 Projection			2021 Actual			2022 Projection vs. 2021 Actual Variance			
	Tons	Rate	Expense	Tons	Rate	Expense	Tons	Rate	Expense	%
Solid Waste										
Residential - SW	2,712	\$ 130	\$ 352,526	2,920	\$ 127	\$ 370,826	(208)	\$ 3	(\$18,300)	-4.9%
Commercial - SW	1,048	\$ 130	\$ 136,250	1,103	\$ 127	\$ 140,105	(55)	\$ 3	(\$3,855)	-2.8%
Agency - SW	1	\$ 130	\$ 130	0	\$ 127	\$ -	1	\$ 3	\$130	0.0%
Solid Waste Total	3,761	\$ 130	\$ 488,906	4,023		\$ 510,931	(262)		(\$22,025)	-4.3%
GW / Organics										
Residential	3,881	\$ 143	\$ 554,982	4,180	\$ 139	\$ 581,051	(299)	\$ 4	(\$26,069)	-4.5%
Commercial (Organics)	21	\$ 143	\$ 3,004	40	\$ 139	\$ 5,620	(19)	\$ 4	(\$2,615)	-46.5%
Commercial (Food)	82	\$ 144	\$ 11,878	78	\$ 141	\$ 11,060	4	\$ 3	\$818	7.4%
Agency Organics	0	\$ 143	\$ -	0	\$ 140	\$ -	0	\$ 3	\$0	0.0%
Total GW / Organics	3,984	\$ 143	\$ 569,865	4,299		\$ 597,731	(315)		(\$27,866)	-4.7%
Agency Vehicles C&D	0	\$ 115	\$ -	0	\$ 115	\$ -	0	\$ -	\$0	0.0%
Agency Vehicles Organics	0	\$ 143	\$ -			\$ -	0	\$ 143	\$0	0.0%
TOTAL	7,745		\$ 1,058,771	8,322		\$ 1,108,662	(577)		(\$49,891)	-4.5%
							-6.9%		-4.5%	